

ADVANCING EXPORT TERMINAL TECHNOLOGY: AN OPTIMIZED PROCESS FOR THE REFRIGERATION OF CRYOGENIC HYDROCARBONS

SEPTEMBER 14, 2018

70 Years Of Excellence



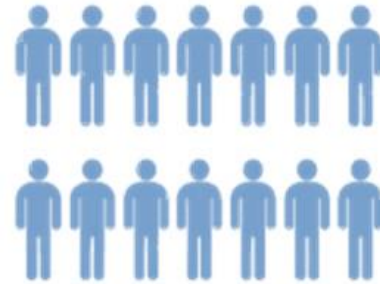
Chiyoda Group Overview

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People



60+
Countries



8,300+*
*Including subsidiaries



Financials

\$4.8B

Revenue
2017 FY

Backlog
2017 FY

\$6.1B

\$2.8B

New Orders
2018 FY



Tokyo Stock Exchange
TYO:6366

Over **500**
Petrochemicals Plants
Constructed

Over
800
Refinery Units
Constructed

World's **No.1**

LNG Contractor
40% of LNG Projects Worldwide
Since 2000

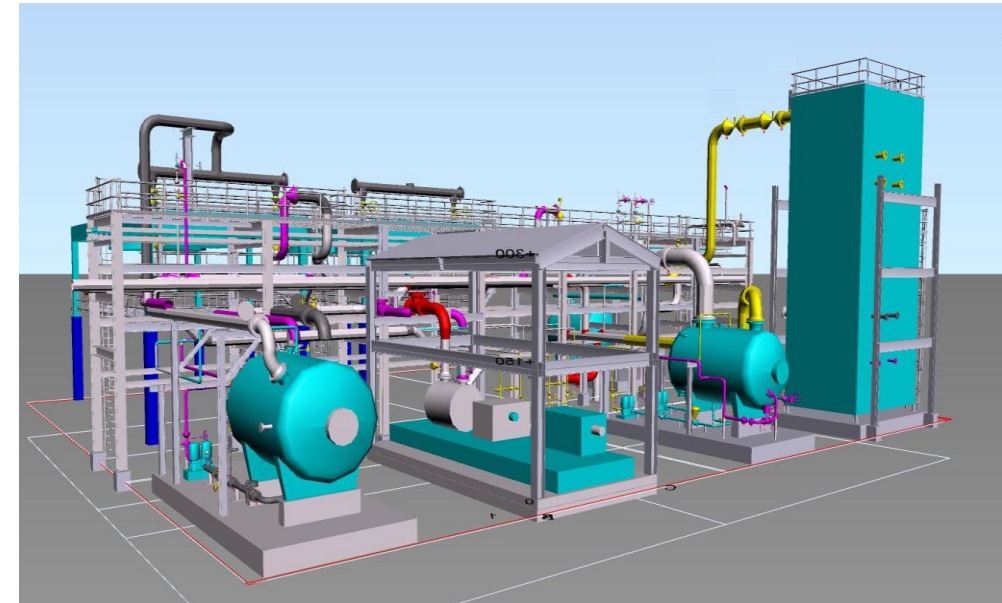
Over
1,800
Projects in Non-Hydrocarbon
and Infrastructure

Executed
75
LNG Receiving Terminal
Projects

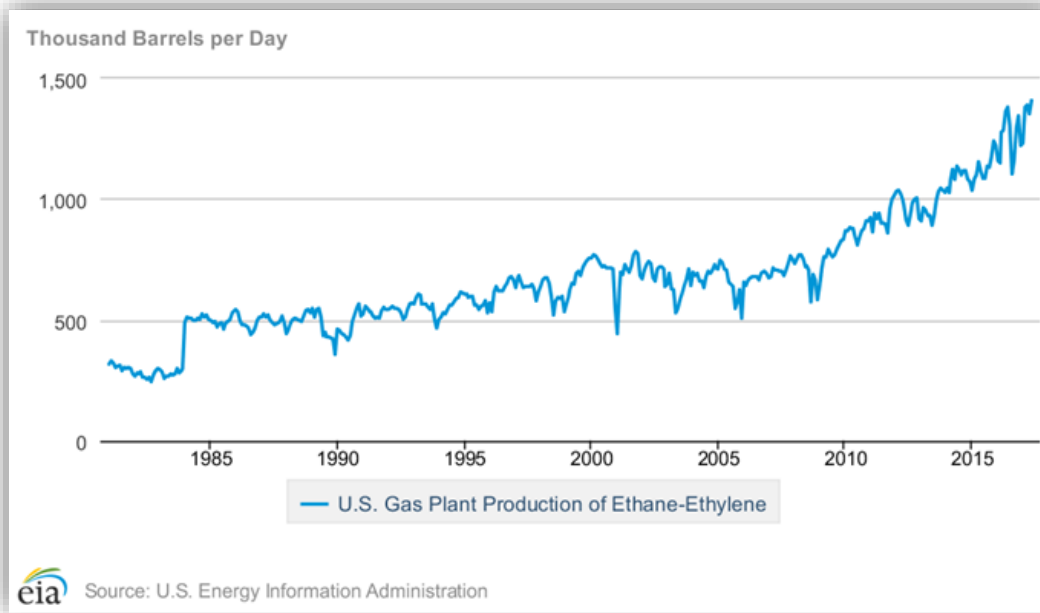
Courtesy of Qatargas Operating Company Limited

Agenda:

- Ethylene Markets and Trends
- Economics of Ethylene Export
- Schematic of Open Cycle and CMR-XP™
- Basis of Ethylene Refrigeration Unit Comparison
- Comparison Between Open Cycle and CMR-XP™
- CMR-XP™ Multi-Product Option
- Questions

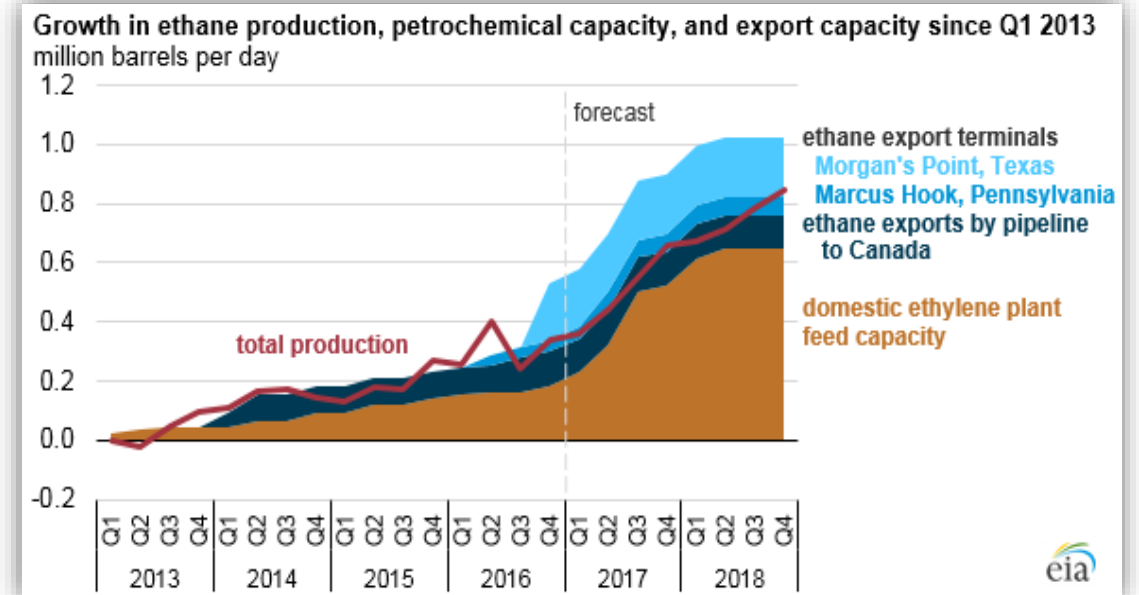


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- Ethane markets:
 - Blended into Natural Gas Streams
 - Petrochemical Feedstock
 - Exported

- “Hydraulic fracking” changed the ethane market
- Traditionally, ethane concentration was four (4) to seven (7) percent in associated gas; with fracking, not uncommon to have ten (10) percent.
- Price hit low of \$0.20/gallon; recovered to around \$0.38/gallon.



North America Ethylene Projects

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Company	Location	Size (tonnes)	Status
OxyChem / Mexichem	Ingleside, Texas	550,000	Start-Up in Q1 2017
Dow Chemical	Freeport, Texas	1,500,000	Start-Up Q2 2017
ExxonMobil Chemical	Baytown, Texas	1,500,000	Under Construction
Chevron Phillips Chemical	Cedar Bayou, Texas	1,500,000	Under Construction – Q4 2017
Formosa Plastics	Point Comfort, Texas	1,590,000	Q2- 2018
Sasol	Lake Charles, Louisiana	1,500,000	Under Construction – 2018
Axiall / Lotte Chemical	Lake Charles, Louisiana	1,000,000	Under Construction - 2019
Shintech	Plaquemine, Louisiana	500,000	Under Construction – Q2 2018
Shell	Monaca, Pennsylvania	1,500,000	Starting Construction – Q1 2020
Dow Chemical	Plaquemine, Louisiana	250,000	Expansion– Startup Q4 2016
LyondellBasell	Corpus Christi, Texas	363,000	Start-Up - Q3 2017
Westlake Chemical Corp	Calvert City, Kentucky	32,000	Q1 - 2017
Indorama	Carlyss, Louisiana	370,000	Start-Up - Q4 2017

- US adding 12 million metric tonnes per year (Phase 1); Phase 2 to start in 2020
- US production to increase from 32.2 metric tonnes to 44.6 metric tonnes by 2026

Economics of Ethylene Export

August 2018 Pricing	\$/Gallon	\$/Lb	\$/metric Tonnes
Ethane (Mont Belvieu)	\$0.38	\$0.08	\$184
Ethylene (Mont Belvieu)	\$0.71	\$0.15	\$330
Ethylene (Shanghai, China)	\$2.43	\$0.51	\$1130

**Differential
\$700-800/mt**



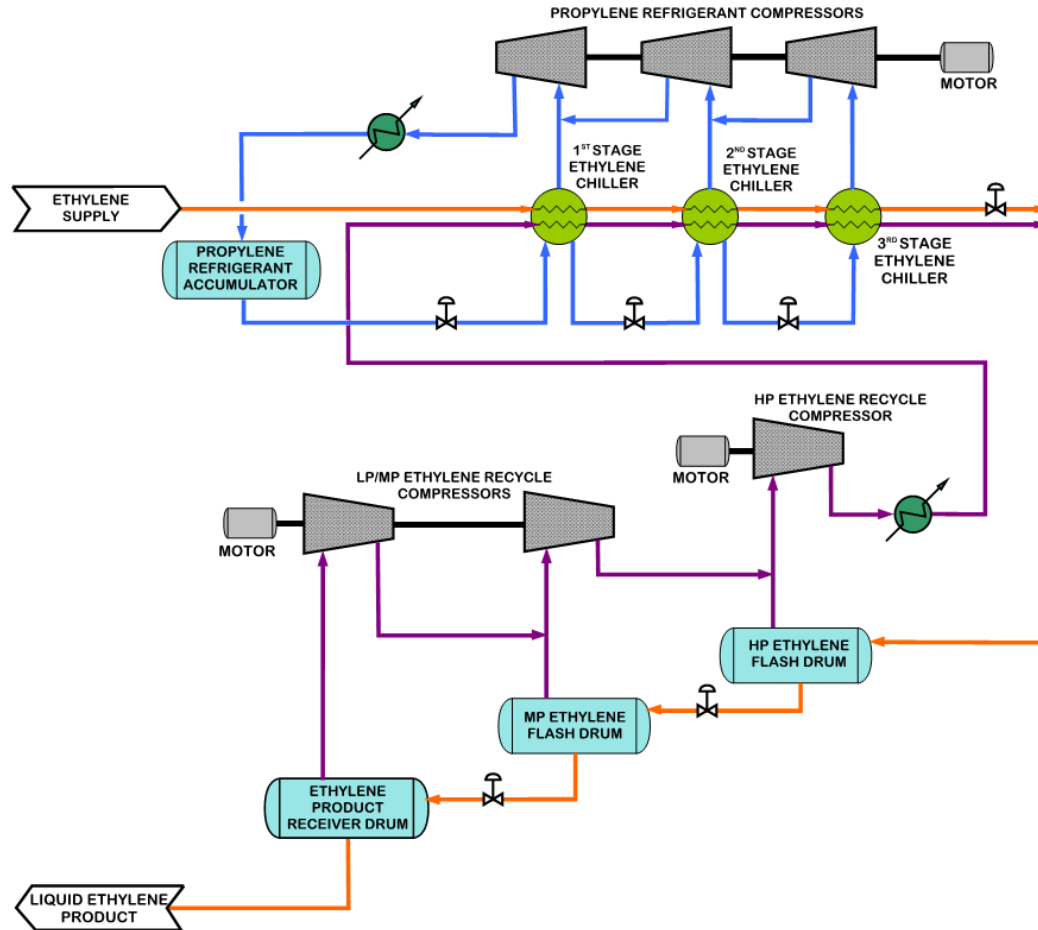
Estimated Shipping Costs is approximately \$120/mt

- Baytown to Shanghai through Panama Canal
- 24,000 m3 gas carrier
- 15 knots average speed
- Includes transit costs through the Panama Canal
- Includes empty dead-head return voyage

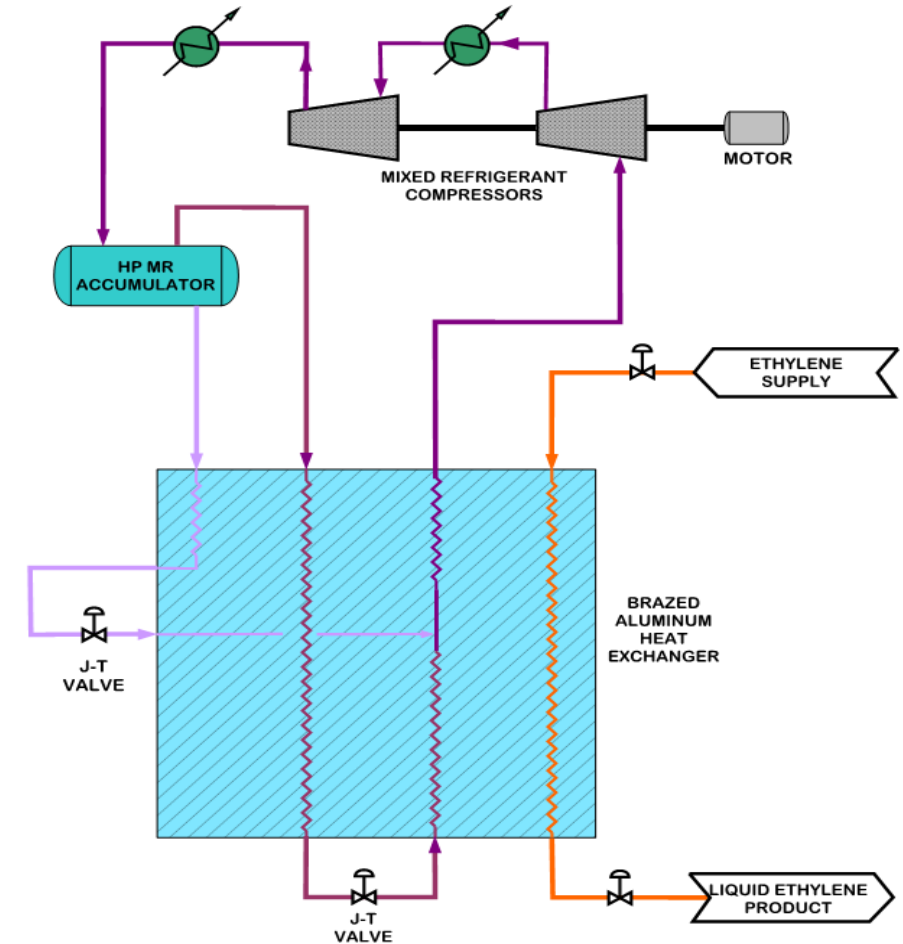
Margin for Domestic Refrigeration Facilities (Export Terminal)?

Schematic of Open Cycle and CMR-XP™

Traditional Open Cycle Refrigeration Unit



CMR-XP™ Refrigeration Unit



Basis of Ethylene Refrigeration Unit Comparison

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- Size of Facility: 100 mt/hr (800 gpm or 0.876 mtpa)
- Chilled ethylene to saturated conditions @ 16.7 psia (-152°F)
- Can be used with on-site storage or direct carrier load-out
- Ethylene composition: 99.7% Ethylene, 0.3% Methane
- Ethylene inlet conditions: 1000 psig, 80°F (dense phase)
- Site Ambient conditions: 95°F, 60% Humidity, 10' above MSL
- Air Cooler design information: 20°F approach @ 20' above MSL
- Electric motor drives (Gas Engine /Gas Turbine if permits are available)

Comparison Between Open Cycle and CMR-XP™

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Item	Open Cycle	CMR-XP™
Description	Propane Pre-Cool with Three Stages of Open Cycle Ethylene Flash	Single Mixed Refrigeration (SMR) Technology
Compressor(s)	Combination Screw Compressors (Propane) and Cryogenic Centrifugal Compressors (Ethylene Flash)	Two Stage, Non-Cryogenic Centrifugal Compressor
Equipment	Simplicity of Overall Standard Equipment (i.e. no “Special” Items)	Brazed Aluminum Heat Exchanger in Cold Box
Insulation	Insulation on all Piping and Equipment Downstream of 1 st Stage Propane Pre-Cooler	Insulation around Cold Box only
Refrigerant Import	Yes - Propane	Yes – Methane, Propane, and Normal Butane
Long Lead Item	Compressor	Compressor

Comparison Between Open Cycle and CMR-XP™, Cont'd

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Comparison Metrics	Open Cycle	CMR-XP™
Total Electrical Consumption (relative)	1.07	1.00
Process Efficiency (kWh/tonne)	84.3	78.9
Yearly Electrical Consumption (ISBL) ⁽¹⁾	\$5.84MM	\$5.28MM
Equipment Piece Count	18	10
Number of Process Skids	Ten (10)	Six (6)
Overall Layout Dimensions (relative)	1.5	1.0
Capital Expenditures (relative) ⁽²⁾	1.7	1.0

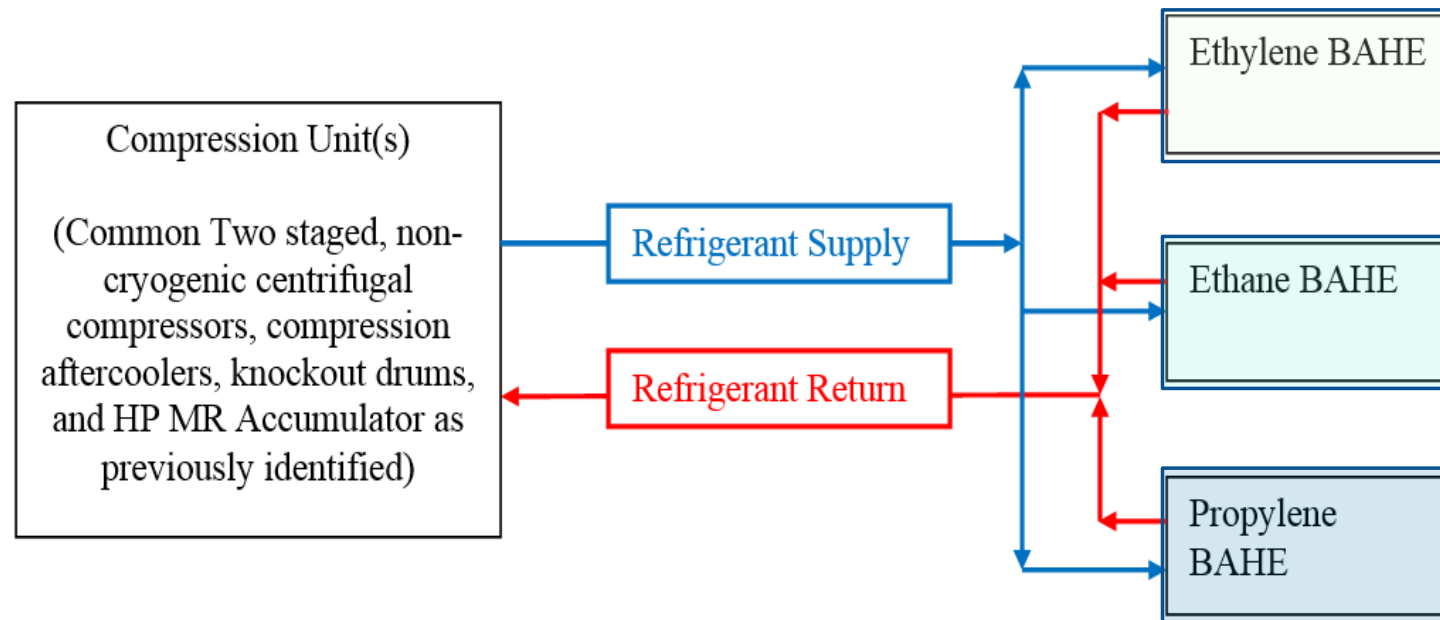
Notes:

1. Electrical consumption based on \$0.06/kWh, operating 350 days/year (~96% availability).
2. Capital expenditures based on budgetary vendor equipment costs (Bare equipment estimate; FOB fabrication shop). Does not include installation at site.

- Open Cycle is Designed for a Specific Product (Temperature and Pressure Driven)
- CMR-XP™ is Adaptive to Other Products: Ethylene, Ethane, Propylene, Propane, (even LNG)

Item	Ethylene	Ethane	Propylene
Molecular Weight	28.06	30.08	42.09
Temperature @ Atm. Pressure	-155	-128	-54.4
Expansion Ratio (Vapor to Liquid)	< 500:1	< 450:1	< 350:1
Estimated Production Capacity	100 mt/hr	110 mt/hr	125 mt/hr

- Refrigerate Multiple Products
- Closed Cycle Refrigeration Process with Top to Bottom; Once-Through Flow
- Optimize Refrigerant Make-Up, Produce Sub-Cooled Liquids, or Decrease Electrical Demand on Compressors



Q&A



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